

# CYPRES News Letter

February 2005

It was a pleasure to see a lot of you at the PIA Symposium in Jacksonville.

Because of its properties, the CYPRES has become the most successful item ever in parachuting equipment.



**The users** really like the easy handling and the useful features.

The riggers are happy with the size, weight and shape of the CYPRES 2 – especially the maintenance display makes life easy.

Pond Swoopers have their peace of mind - there have been a lot water landings in the last 1.5 years.

A skydiver from Spain had to swim over 10 minutes with her CYPRES 2 equipped rig in the ocean after the plane had an emergency landing in the water. The waterproof feature saved the money she had spent just 15 months before.

**The concept** of the CYPRES proves itself as absolutely the right way to go.

- One important part of this concept is the **extraordinary method of production:** A time - and work consuming way with serious control after each working step plus long-term testing of each unit before it leaves our building. This procedure brings the production time of civilian CYPRES 2 units up to 16 days.

- The **maintenance** is the other backbone of the long term function: We accompany every CYPRES through its lifetime and take all possible actions:
  - upkeep of all 3 subsystems (control unit, processing unit, cutter system)
  - adjust the unit to changed environmental conditions
  - adjust the unit to new developments in the sport
  - maintain it and perform preventative replacements of modules in case we predict future wear
  - update applicable hard- and software
  - settle the power supply issue for CYPRES 2

The last 14 years showed that all this together generates an enormous reliability.

As **the cost for an AAD** are discussed very often in the last time, we also want to state the exact maintenance price of the CYPRES 2. The price will remain exactly the same price as of the CYPRES 1.

In the US: 160 \$. And with CYPRES 2 the battery is included!

This keeps the running costs for a CYPRES 2 at a minimum. Cost of ownership is simple: Purchase price + 2 maintenances in the next 12.5 years. That's it.

NO SURPRISES.

This way, **the running costs over the complete lifetime have been reduced significantly** from CYPRES 1. The cost of 5 sets of batteries over this time period have been eliminated, no more keeping track of this issue and no more shipping and repack costs for this.

Our concept will keep your skydiving as worry free as possible.

Blue Skies from Wünnenberg,

The Airtec team



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